

Market Statistics for the Pagosa Springs Area Association of REALTORS®
December 2007 as of 1/14/08

Class	Bedrooms	Current Active	Avg List Price	Avg DOM	Total Listed	Num Sold	Pct Sold	Avg List Price Sold	Avg Sale Price Sold	Avg Sale Price Sold	Sale Price/List Price Ratio	Avg DOM Sold	Avg List Price Unsold	Pct Expired
All		1,679	\$370,419.00	266	68	27	39.71%	\$215,266.00	\$199,790.00	\$199,790.00	92.81%	224	\$393,088.00	66.18%
Residential		568	\$470,647.00	206	47	13	27.66%	\$275,546.00	\$263,253.00	\$263,253.00	95.54%	217	\$455,386.00	29.79%
Residential	1	43	\$218,220.00	188	10	1	10%	\$92,500.00	\$86,500.00	\$86,500.00	93.51%	313	\$61,650.00	20%
Residential	2	102	\$272,159.00	186	19	6	31.58%	\$224,883.00	\$215,816.00	\$215,816.00	95.97%	171	\$447,000.00	10.53%
Residential	3	314	\$484,613.00	212	15	5	33.33%	\$416,380.00	\$396,500.00	\$396,500.00	95.23%	265	\$379,131.00	40%
Residential	4	84	\$624,748.00	209	2	1	50%	\$58,400.00	\$58,400.00	\$58,400.00	100%	159	\$593,881.00	200%
Residential		25	\$1,021,464.00	225	1	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,350,000.00	0
Land		986	\$231,986.00	304	19	12	63.16%	\$141,925.00	\$127,623.00	\$127,623.00	89.92%	226	\$250,835.00	136.84%
Commercial		93	\$737,879.00	242	2	2	100%	\$263,500.00	\$220,286.00	\$220,286.00	83.60%	252	\$510,800.00	150%
Multi-Family		6	\$499,833.00	266	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,362,500.00	0%
Farm/Ranch		19	\$2,853,049.00	272	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,500,000.00	0%
Farm/Ranch	1	7	\$2,144,142.00	407	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Farm/Ranch	2	5	\$1,038,787.00	278	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Farm/Ranch	3	5	\$4,661,000.00	161	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Farm/Ranch	4	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Farm/Ranch		2	\$5,350,000.00	66	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease		1	\$1,800.00	173	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease	1	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease	2	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease	3	1	\$1,800.00	173	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease	4	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Lease		0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Timeshare/Fractional		6	\$6,000.00	262	6	6	100%	\$6,000.00	\$6,000.00	\$6,000.00	100%	0	\$0.00	0%
Timeshare/Fractional	1	2	\$8,500.00	324	2	2	100%	\$8,500.00	\$8,500.00	\$8,500.00	100%	0	\$0.00	0%
Timeshare/Fractional	2	3	\$5,166.00	218	3	3	100%	\$5,166.00	\$5,166.00	\$5,166.00	100%	0	\$0.00	0%
Timeshare/Fractional	3	1	\$3,500.00	272	1	1	100%	\$3,500.00	\$3,500.00	\$3,500.00	100%	0	\$0.00	0%
Timeshare/Fractional	4	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Timeshare/Fractional		0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
All		68	\$370,419.00	266	68	27	39.71%	\$215,266.00	\$199,790.00	\$199,790.00	92.81%	224	\$393,088.00	66.18%
Residential		47	\$470,647.00	206	47	13	27.66%	\$275,546.00	\$263,253.00	\$263,253.00	95.54%	217	\$455,386.00	29.79%
Residential	1	10	\$218,220.00	188	10	1	10%	\$92,500.00	\$86,500.00	\$86,500.00	93.51%	313	\$61,650.00	20%
Residential	2	19	\$272,159.00	186	19	6	31.58%	\$224,883.00	\$215,816.00	\$215,816.00	95.97%	171	\$447,000.00	10.53%
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Residential	4	84	\$624,748.00	209	2	1	50%	\$58,400.00	\$58,400.00	\$58,400.00	100%	159	\$593,881.00	200%
Residential		25	\$1,021,464.00	225	1	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,350,000.00	0
Land		986	\$231,986.00	304	19	12	63.16%	\$141,925.00	\$127,623.00	\$127,623.00	89.92%	226	\$250,835.00	136.84%
Commercial		93	\$737,879.00	242	2	2	100%	\$263,500.00	\$220,286.00	\$220,286.00	83.60%	252	\$510,800.00	150%
Multi-Family		6	\$499,833.00	266	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,362,500.00	0%
Farm/Ranch		19	\$2,853,049.00	272	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$1,500,000.00	0%
Farm/Ranch	1	7	\$2,144,142.00	407	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
Farm/Ranch	2	5	\$1,038,787.00	278	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
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Farm/Ranch	4	0	\$0.00	0	0	0	0%	\$0.00	\$0.00	\$0.00	0%	0	\$0.00	0%
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