

**Market Statistics for the Pagosa Springs Area Association of REALTORS®  
2007 Annual Statistics as of 1/17/08**

Class	Bedrooms	Current Active	Avg List Price	Avg DOM	267				
All		1,673	\$372,256.00		267				
Residential		567	\$468,721.00		204				
Residential	1	42	\$222,488.00		190				
Residential	2	98	\$261,218.00		188				
Residential	3	317	\$481,734.00		209				
Residential	4	85	\$621,103.00		204				
Residential		25	\$1,012,704.00		228				
Land		979	\$234,495.00		305				
Commercial		96	\$745,904.00		237				
Multi-Family		6	\$499,833.00		269				
Farm/Ranch		18	\$2,933,677.00		283				
Farm/Ranch	1	6	\$2,352,333.00		455				
Farm/Ranch	2	5	\$937,440.00		281				
Farm/Ranch	3	5	\$4,661,000.00		164				
Farm/Ranch	4	0	\$0.00		0				
Farm/Ranch		2	\$5,350,000.00		69				
Lease		1	\$1,800.00		176				
Lease	1	0	\$0.00		0				
Lease	2	0	\$0.00		0				
Lease	3	1	\$1,800.00		176				
Lease	4	0	\$0.00		0				
Lease		0	\$0.00		0				
Timeshare/Fractional		6	\$6,000.00		265				
Timeshare/Fractional	1	2	\$8,500.00		327				
Timeshare/Fractional	2	3	\$5,166.00		221				
Timeshare/Fractional	3	1	\$3,500.00		275				
Timeshare/Fractional	4	0	\$0.00		0				
Timeshare/Fractional		0	\$0.00		0				
Class	Bedrooms	Total Listed	Num Sold	Pct Sold	Avg List Price Sold	Avg Sale Price Sold	Avg DOM Sold	Avg List Price Unsold	Pct Expired
All		2,259	592	26.23%	\$291,211.00	\$271,135.00	213	\$381,572.00	31.74%
Residential		973	272	27.95%	\$339,260.00	\$319,725.00	189	\$450,079.00	25.39%
Residential	1	68	13	19.12%	\$122,090.00	\$112,338.00	153	\$187,910.00	22.06%
Residential	2	179	72	40.22%	\$280,820.00	\$270,402.00	183	\$312,893.00	24.58%
Residential	3	538	147	27.32%	\$325,892.00	\$308,627.00	189	\$432,249.00	24.91%
Residential	4	145	33	22.76%	\$441,193.00	\$428,455.00	216	\$653,513.00	26.90%
Residential		43	7	16.28%	\$1,143,842.00	\$932,642.00	187	\$904,475.00	34.88%
Land		1,112	285	25.63%	\$184,830.00	\$167,745.00	237	\$244,384.00	35.61%
Commercial		126	29	23.02%	\$659,462.00	\$605,904.00	220	\$641,942.00	44.44%
Multi-Family		15	2	13.33%	\$556,500.00	\$494,500.00	115	\$839,985.00	53.33%
Farm/Ranch		24	3	12.50%	\$2,400,000.00	\$2,391,666.00	90	\$2,385,000.00	29.17%
Farm/Ranch	1	4	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Farm/Ranch	2	6	0	0%	\$0.00	\$0.00	0	\$1,762,500.00	16.67%
Farm/Ranch	3	11	2	18.18%	\$625,000.00	\$612,500.00	85	\$2,827,500.00	45.45%
Farm/Ranch	4	2	1	50%	\$5,950,000.00	\$5,950,000.00	101	\$975,000.00	50%
Farm/Ranch		1	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease		2	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease	1	0	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease	2	0	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease	3	2	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease	4	0	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Lease		0	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Timeshare/Fractional		7	1	14.29%	\$4,500.00	\$4,500.00	84	\$8,000.00	42.86%
Timeshare/Fractional	1	2	1	50%	\$4,500.00	\$4,500.00	84	\$0.00	0%
Timeshare/Fractional	2	4	0	0%	\$0.00	\$0.00	0	\$9,166.00	50%
Timeshare/Fractional	3	1	0	0%	\$0.00	\$0.00	0	\$4,500.00	100%
Timeshare/Fractional	4	0	0	0%	\$0.00	\$0.00	0	\$0.00	0%
Timeshare/Fractional		0	0	0%	\$0.00	\$0.00	0	\$0.00	0%